GA@WORK

Change Impact View
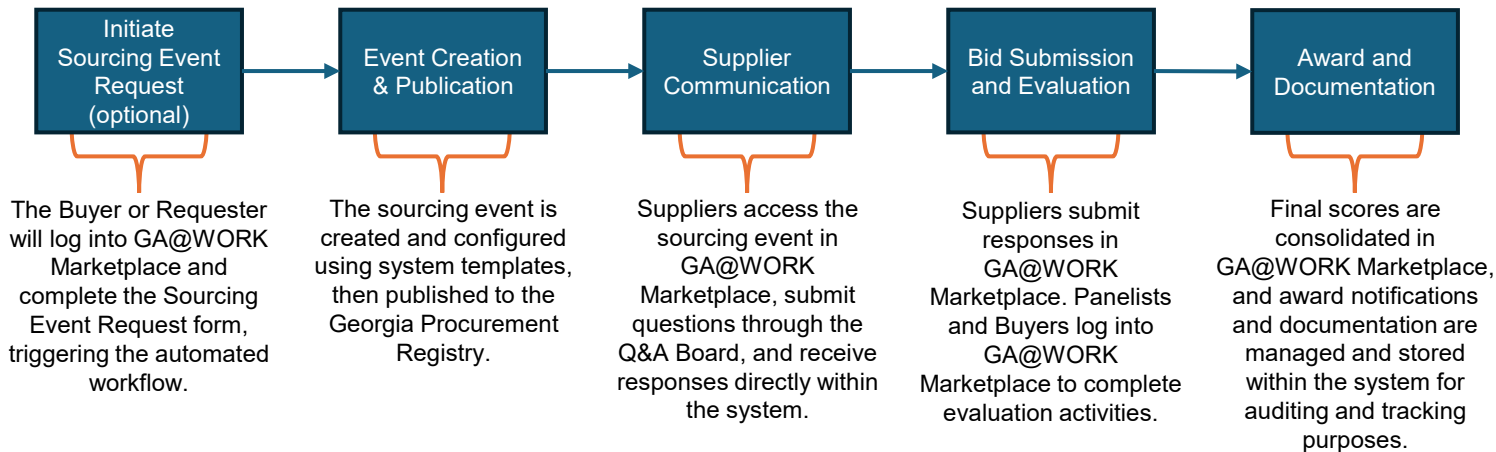
Strategic Sourcing

PERSONA DESCRIPTION

- The change impacts described here are most applicable to Suppliers, Sourcing Event Buyers, Panelists, APOs, CUPOs, and Sourcing Event Requesters.
- This information is not exhaustive, and users are reminded to complete applicable training and review Job Aids.

KEY CHANGES

- All state agencies, colleges, and universities will use a single sourcing platform for all State of Georgia sourcing events within GA@WORK Marketplace, the GA@WORK supplier portal for Registration, Bidding and Contracts.
- An interactive Q&A Board will enable real-time supplier questions and responses for open events.
- Sourcing event templates and a content library will be available within GA@WORK Marketplace, eliminating the need for external sources.
- A new technical evaluation team member role will enable technical scoring and validations directly in the system, replacing manual and Excel-based processes.
- RFP cost scoring will be automated for efficient total cost analysis.
- Automated sourcing event requests will streamline the initiation and approval process.
- GA@WORK Marketplace will provide a guided supplier bid submission process to reduce errors and simplify submissions.

SAMPLE PROCESS FLOW

- This is a basic overview of a process flow in Strategic Sourcing.
- Work with your state entity and in GA@WORK Marketplace for any specifics to your state entity.

Initiate Sourcing Event Request (optional)	→	Event Creation & Publication	→	Supplier Communication	→	Bid Submission and Evaluation	→	Award and Documentation
The Buyer or Requester will log into GA@WORK Marketplace and complete the Sourcing Event Request form, triggering the automated workflow.		The sourcing event is created and configured using system templates, then published to the Georgia Procurement Registry.		Suppliers access the sourcing event in GA@WORK Marketplace, submit questions through the Q&A Board, and receive responses directly within the system.		Suppliers submit responses in GA@WORK Marketplace. Panelists and Buyers log into GA@WORK Marketplace to complete evaluation activities.		Final scores are consolidated in GA@WORK Marketplace, and award notifications and documentation are managed and stored within the system for auditing and tracking purposes.

What are benefits of the Strategic Sourcing module in GA@WORK Marketplace?

- All state entities will use a single platform for sourcing.
- Sourcing event development will be streamlined with integrated templates and a content library.
- Manual effort and errors in validation and scoring will be reduced.
- Transparency and auditability of sourcing events will be improved.
- Efficiency will be enhanced through automated sourcing event requests and approvals.

What challenges could there be to adopting the Strategic Sourcing module in GA@WORK Marketplace?

- Users will need to adapt to new system-based communication and workflows.
- All users will experience a learning curve with new tools and templates.
- There may be resistance to moving away from familiar email and Excel-based processes.
- It is important to ensure consistent use of the system for documentation and communication.
- Initial setup and data entry may require additional attention during the transition to GA@WORK Marketplace.

What is not changing?

- Georgia Procurement Registry functionality and use remains unchanged.
- Registered Suppliers will still receive email invitations for sourcing events.

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ⓘ MORE INFO | https://sao.georgia.gov/nextgen