



Bringing Savings to Your Hotel Travel Program

Frequently Asked Questions

Travel Incorporated is pleased to launch the new hotel cost recovery tool – [HotelRate✓](#).

Listening for opportunities is fundamental to our partnership; delivering tools as a result of these discussions is paramount.

What does [HotelRate✓](#) do?

[HotelRate✓](#) is an automated tool that takes an existing hotel booking and checks for a lower rate prior to travel.

To eliminate any chance of impacting the travel policy or traveler preference, [HotelRate✓](#) monitors existing reservations for a lower rate by automatically checking the same property and same room and rate type. This encourages the use of the negotiated hotel program and eliminates potential confusion for the traveler.

How do I know what the cost savings are?

TI has added a Lower Rate Savings Report in Evolution that provides real-time reporting at your fingertips. This report allows you to input any date range desired and designates the traveler's individual property savings, as well as aggregate savings, for the entire period.

How will my travelers be impacted?

One of the attributes of [HotelRate✓](#) is that there is no traveler disruption. There are no alerts for them to accept or decline! They will be sent an email that advises a lower rate was found and includes a link to the itinerary, which will display the new confirmation number.

Is there any subscription cost for using [HotelRate✓](#)?

No. [HotelRate✓](#) does the work behind the scenes while you receive the benefit to your hotel program.

Questions? We'd love to hear from you!

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