

- The Strategic Sourcing Crosswalk is a tool to help Strategic Sourcing professionals navigate the change from the legacy system to GA@WORK Marketplace.
- Refer to training materials for additional instructions and go to the [GA@WORK Resource Library](#) for additional resources.

Topic	Initiate/complete in legacy system by:	Initiate/complete in GA@WORK Marketplace by:	Special notes:
Supplier Communications	Questions and communications are managed through email.	All supplier communications will occur within the GA@WORK Marketplace including Q&A and documentation.	<ul style="list-style-type: none"> • Suppliers must adapt to communicating through the portal. • Sourcing Event Buyers benefit from simplified, trackable communications and continuous documentation.
Solicitation Templates and Content Library	Solicitation templates and content were maintained on the Department of Administrative Services (DOAS) website or shared manually. Suppliers submitted information outside the system.	Solicitation templates and a content library are now available within GA@WORK Marketplace. Templates are electronic, pre-populated with examples, and suppliers enter information directly into the system.	<ul style="list-style-type: none"> • Sourcing Event Buyers must use electronic templates and access the system for information. • DOAS Policy Team maintains templates and content directly in the system, streamlining updates and sharing. • Suppliers are prompted by the system to complete required data, reducing errors.
Validation Scoring	Validation and scoring were done outside the system, often in Excel; one person consolidates results and hosts meetings.	Validation scoring is completed within GA@WORK Marketplace, allowing tracking of evaluator progress and automated reminders.	<ul style="list-style-type: none"> • Sourcing Event Buyers can monitor and remind evaluators. • Panelists must update progress directly in the system.

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RFP Scoring	RFP scoring was managed in Excel workbooks and via manual processes.	RFP scoring is now completed within GA@WORK Marketplace, with Panelists and Buyers updating scores directly in the system.	<ul style="list-style-type: none"> • Panelists need to learn the new system interface. • Sourcing Event Buyers transition from Excel to GA@WORK Marketplace functionality.
Automated Sourcing Requests	Sourcing requests were collected and approved via requisitions and manual documentation, with approvals routed outside the system.	A new automated process for sourcing requests is available in GA@WORK Marketplace. Buyers collect information through the system, and approvals (such as APO/CUPO) are managed electronically.	<ul style="list-style-type: none"> • Buyers must adapt to the new information collection process. • APO/CUPOs approve requests within the system rather than outside. • Requesters experience a change in documentation flow, but the task remains familiar; all agencies are impacted, with some (GDOT, TCSG) having unique process nuances.