

Strategic Sourcing

PERSONA DESCRIPTION



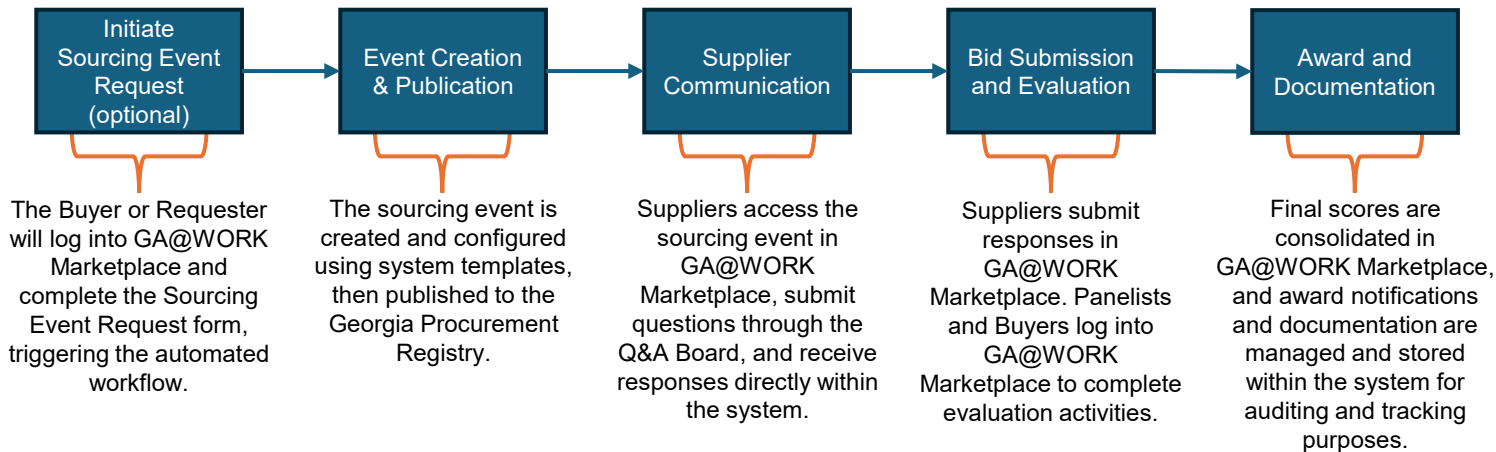
- The change impacts described here are most applicable to Suppliers, Sourcing Event Buyers, Panelists, APOs, CUPOs, and Sourcing Event Requesters.
- This information is not exhaustive, and users are reminded to complete applicable training and review Job Aids.

KEY CHANGES

- All state agencies, colleges, and universities will use a single sourcing platform for all State of Georgia sourcing events within GA@WORK Marketplace.
- An interactive Q&A Board will enable real-time supplier questions and responses for open events.
- Sourcing event templates and a content library will be available within GA@WORK Marketplace, eliminating the need for external sources.
- A new technical evaluation team member role will enable technical scoring and validations directly in the system, replacing manual and Excel-based processes.
- RFP cost scoring will be automated for efficient total cost analysis.
- Automated sourcing event requests will streamline the initiation and approval process.
- GA@WORK Marketplace will provide a guided supplier bid submission process to reduce errors and simplify submissions.

SAMPLE PROCESS FLOW

- This is a basic overview of a process flow in Strategic Sourcing.
- Work with your state entity and in GA@WORK Marketplace for any specifics to your state entity.



What are benefits of the Strategic Sourcing module in GA@WORK Marketplace?

- All state entities will use a single platform for sourcing.
- Sourcing event development will be streamlined with integrated templates and a content library.
- Manual effort and errors in validation and scoring will be reduced.
- Transparency and auditability of sourcing events will be improved.
- Efficiency will be enhanced through automated sourcing event requests and approvals.

What challenges could there be to adopting the Strategic Sourcing module in GA@WORK Marketplace?

- Users will need to adapt to new system-based communication and workflows.
- All users will experience a learning curve with new tools and templates.
- There may be resistance to moving away from familiar email and Excel-based processes.
- It is important to ensure consistent use of the system for documentation and communication.
- Initial setup and data entry may require additional attention during the transition to GA@WORK Marketplace.

What is not changing?

- Georgia Procurement Registry functionality and use remains unchanged.
- Registered Suppliers will still receive email invitations for sourcing events.